

Looking Back, Around, And Forward

Jon Ralls - Kavanah Media

Looking Back - What Has The
Pandemic Taught Us?

Simplicity

- The early Church did not have staff, colleges, worship cd's, or smoke machines. They did not have 5 part series, tons of Bible translations, or even children's programs.
- BUT
- They did have a sense of family, a sense of urgency, and a sense of unity. They were convinced of the risen Christ and through a passion of the Spirit were willing to sacrifice, give to the poor, welcome the outcast and face persecution.
- AND
- They grew at an amazing rate.

Failures, Fads, and Functions

- Danger of Success
- Danger of Commoditizing The Work
- Danger of Simplifying That Which Is Complex & Complicating That Which Is Simple

Success can only happen when we admit our mistakes, learn from them, and create a climate where it is, in a certain sense, “safe” to fail.

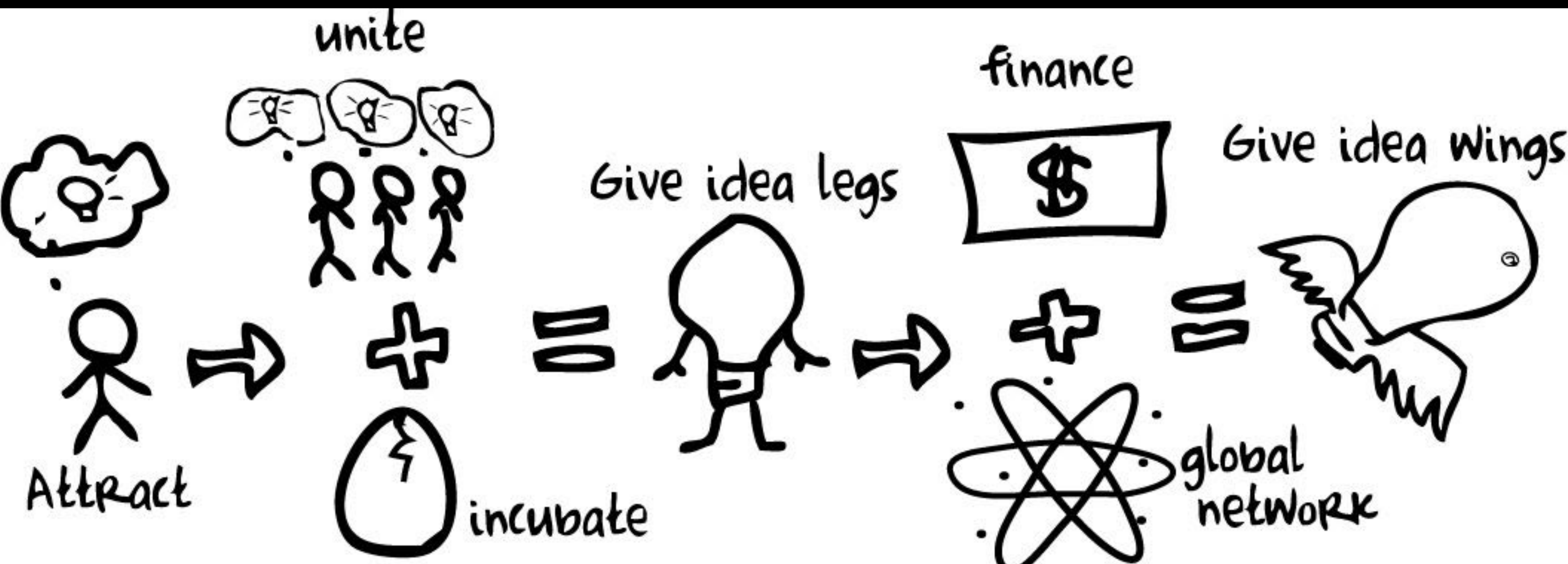
We have sold ourselves into a fast-food model of evangelism and discipleship, and it's impoverishing our spirit and our energies as much as fast food is depleting our physical bodies.

We can not commoditize the movement of God

Systems Theory (Simple, Complex, Complicated)

New Ways...

- I believe we need a new way of approaching our ministries. We are going to need Incubators, Inventors, and Investors (meaning that the money doesn't always insure success but goes to those who are pushing the boundaries)



unite

finance

Give idea wings

Give idea legs

Attract

incubate

global network

INCUBATE

global network

Looking Around - What
Challenges Are Facing Us?

“Far too often we’re a happy and hope-filled people as long as our churches are prospering, as long as we have a seat at the cultural and political table.”

Evangelism As Exiles

- Fragmented Internet
- Dispersed Workforce
- Open VS Closed
(Information & Leadership)
- Pride
- New Pandemics
- Government Intrusion
- Sites Shutting people down
- War and Persecution
- Algorithms
- Fraud and Fakes
- Privacy & Digital Sovereignty
- “Christian” Tribalism & Nationalism

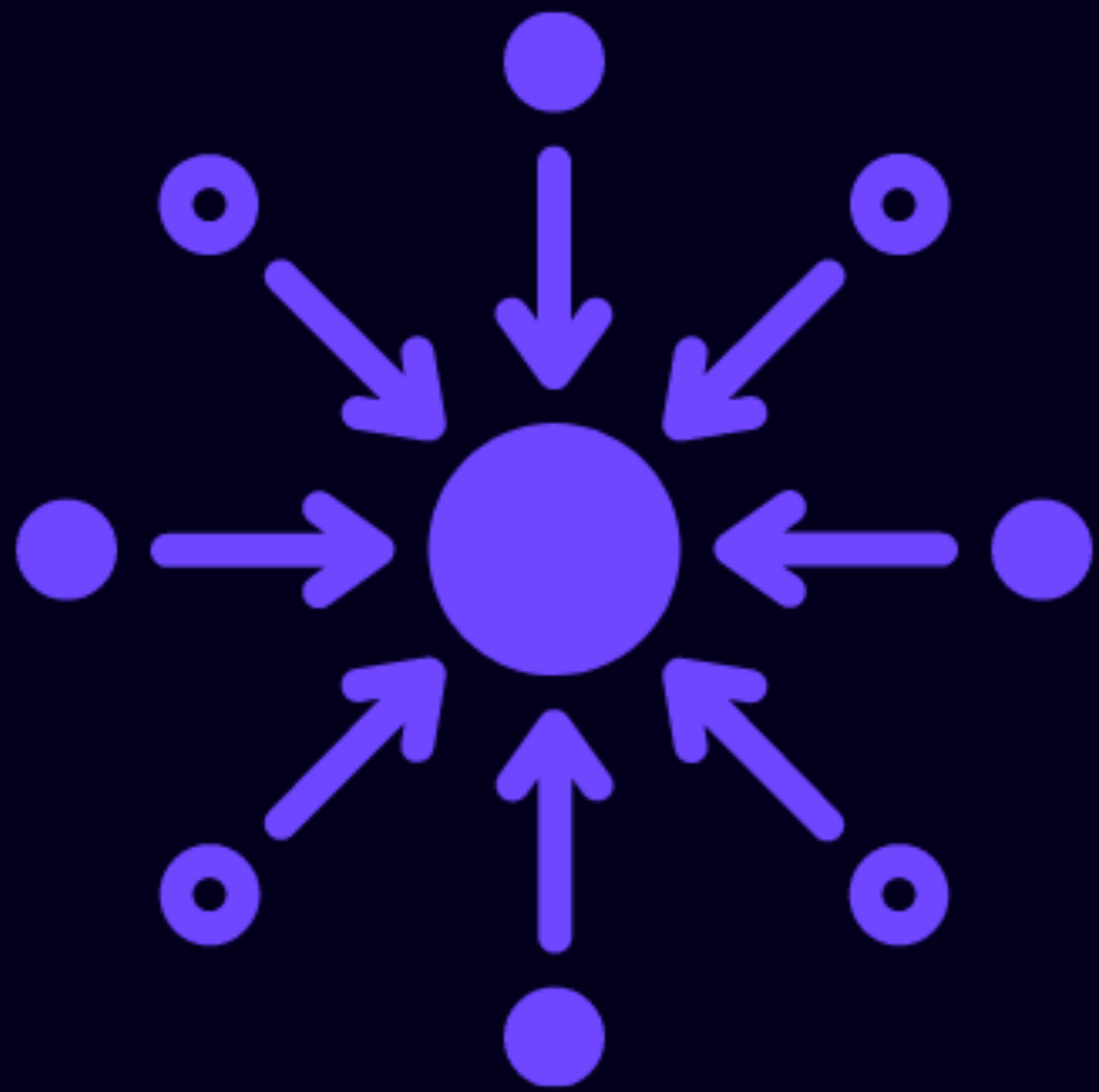
Trust, Transparency, and Testing

Looking Forward - What
Opportunities Lay Ahead of Us?

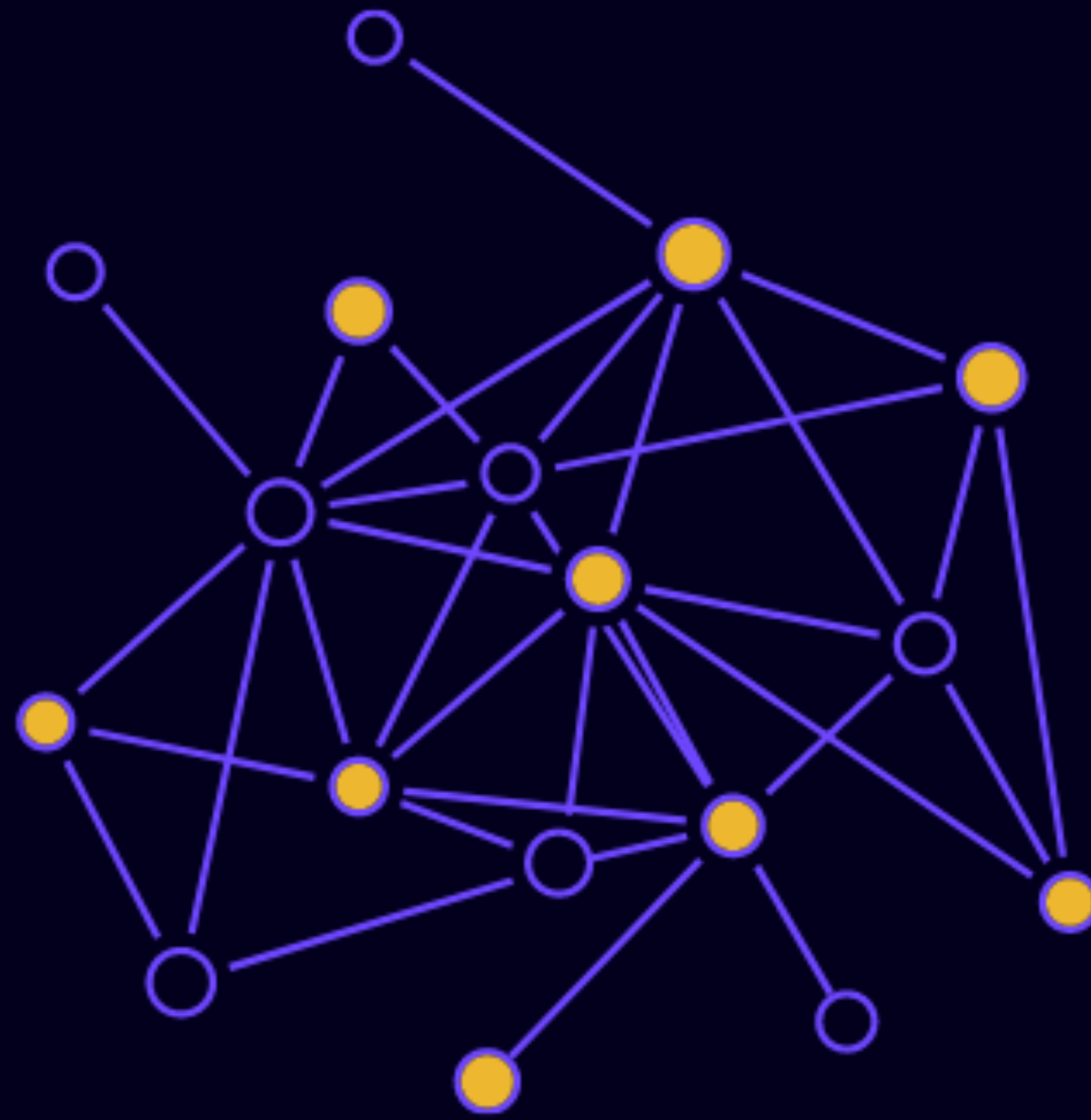
Though we have many challenges and many potential problems...All great revivals have taken place in times of decline. NOW is the time for hope!

Fourth Revolution

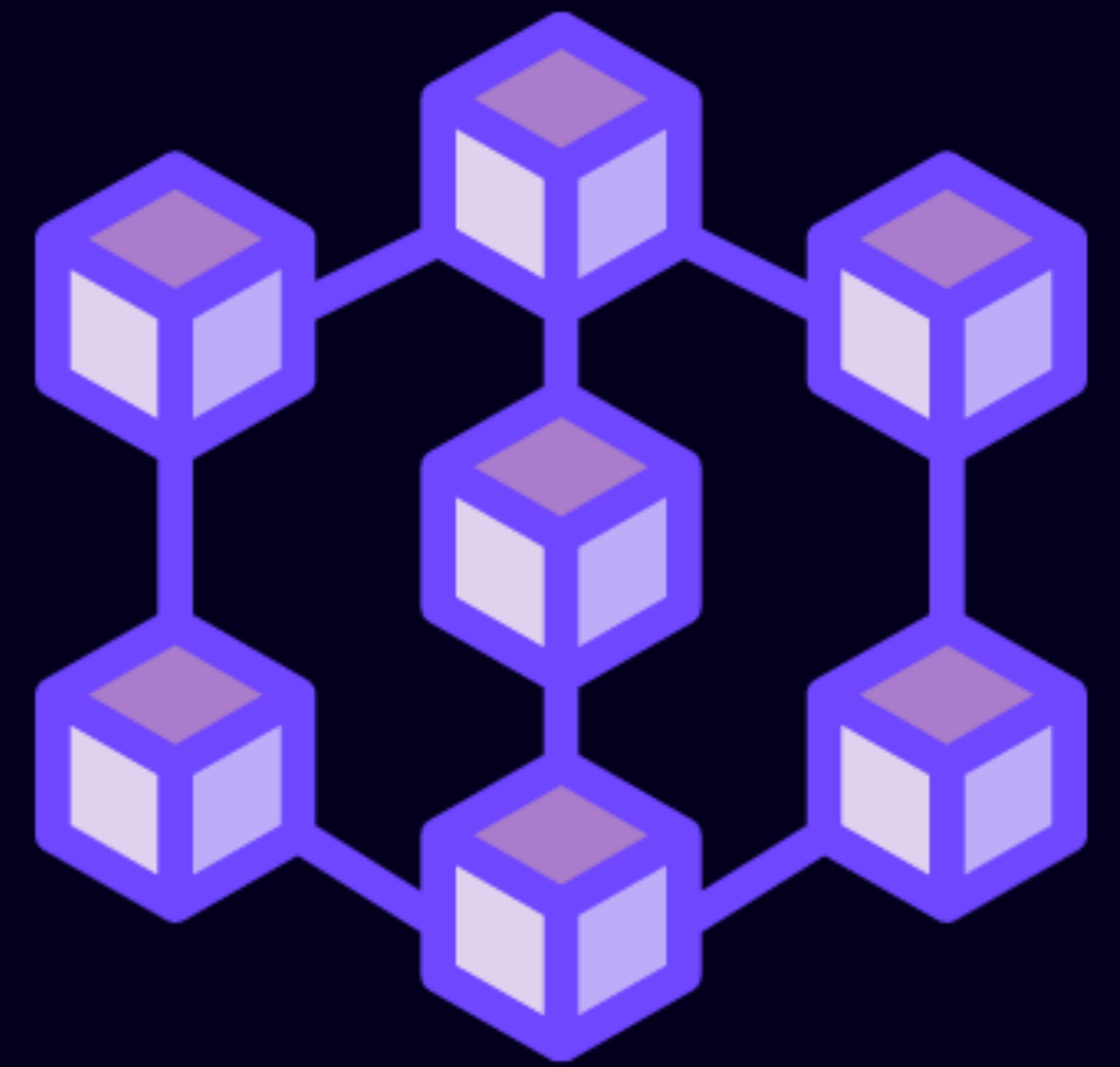
Web 1.0



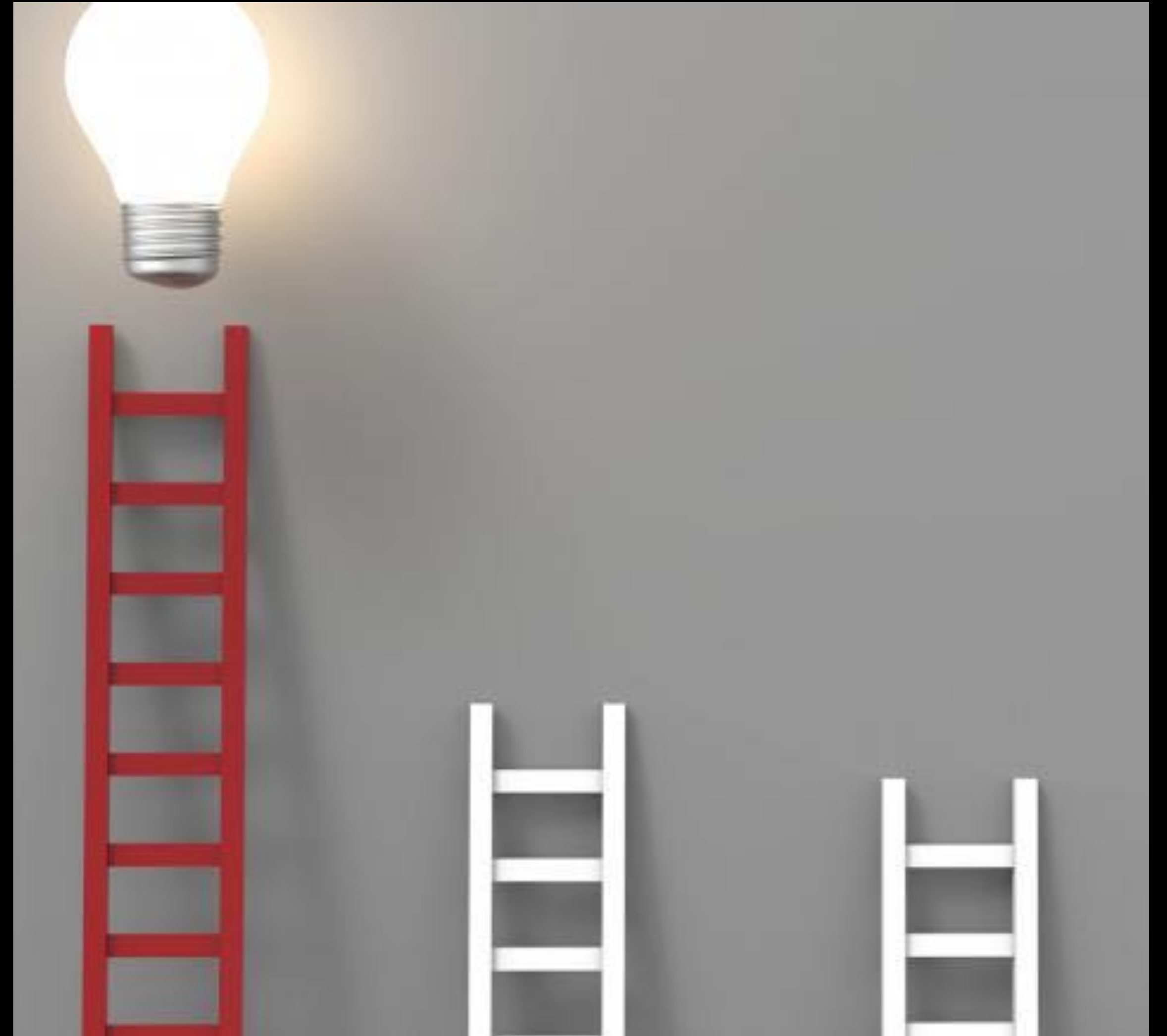
Web 2.0



Web 3.0



**Have a honest
audit of your team,
focus, hope,
strategy, and
people**



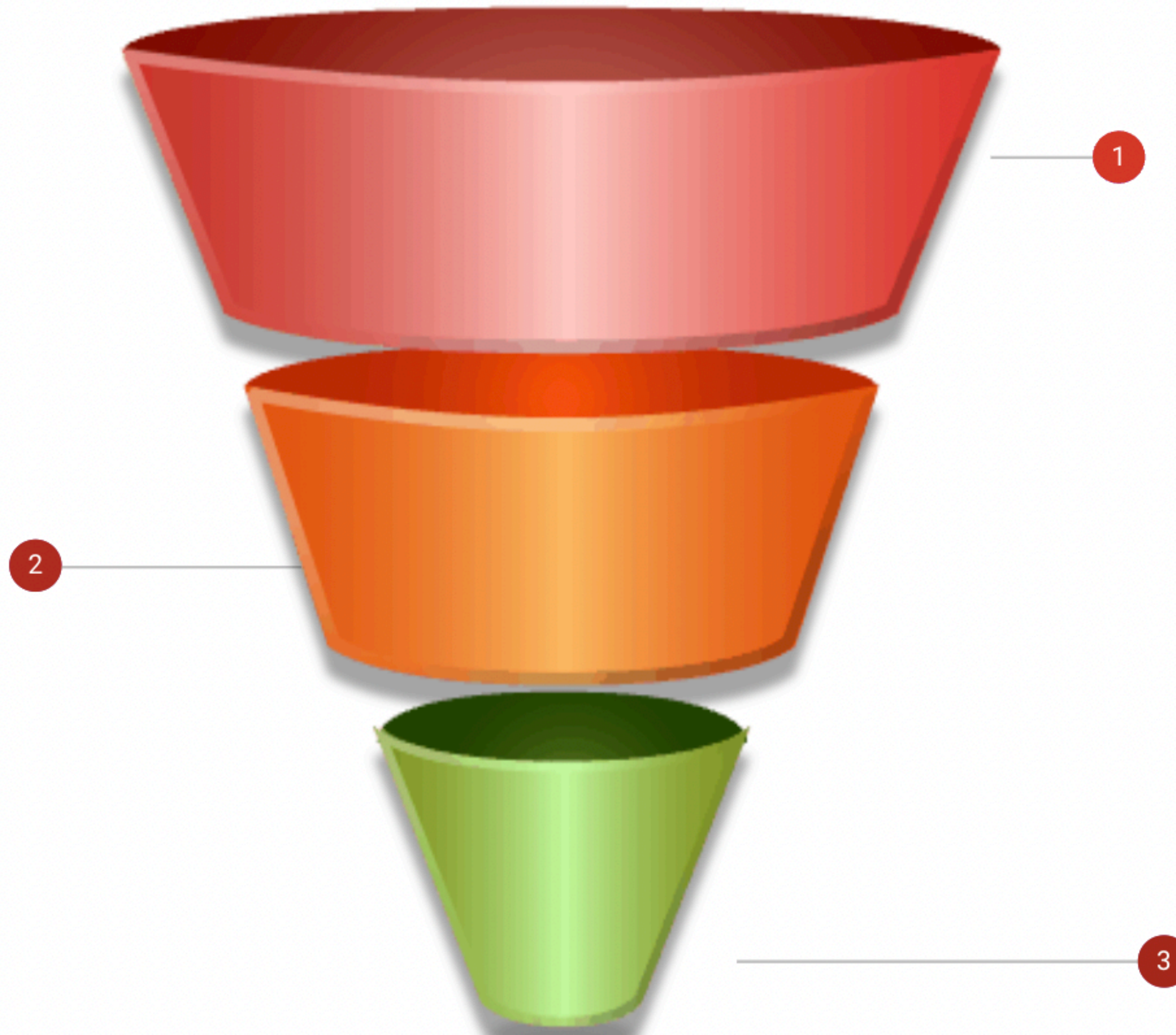
Swim Lanes

Outsourcing



Paid, Online Responders & Moderators

When a person sees social media content and either comments or sends a private message, this is the first evangelistic and discipleship contact with that seeker. Trained locals, who speak the local language, engage them online. They offer prayer, resources, hope and more. Through these engagements, they are seeing if the seeker would like to meet or talk with someone in their area.



Targeted Marketing
Using appropriate, local media and language, targeted advertising on social media channels such as Facebook, Instagram, Google Ads, and Youtube are used.

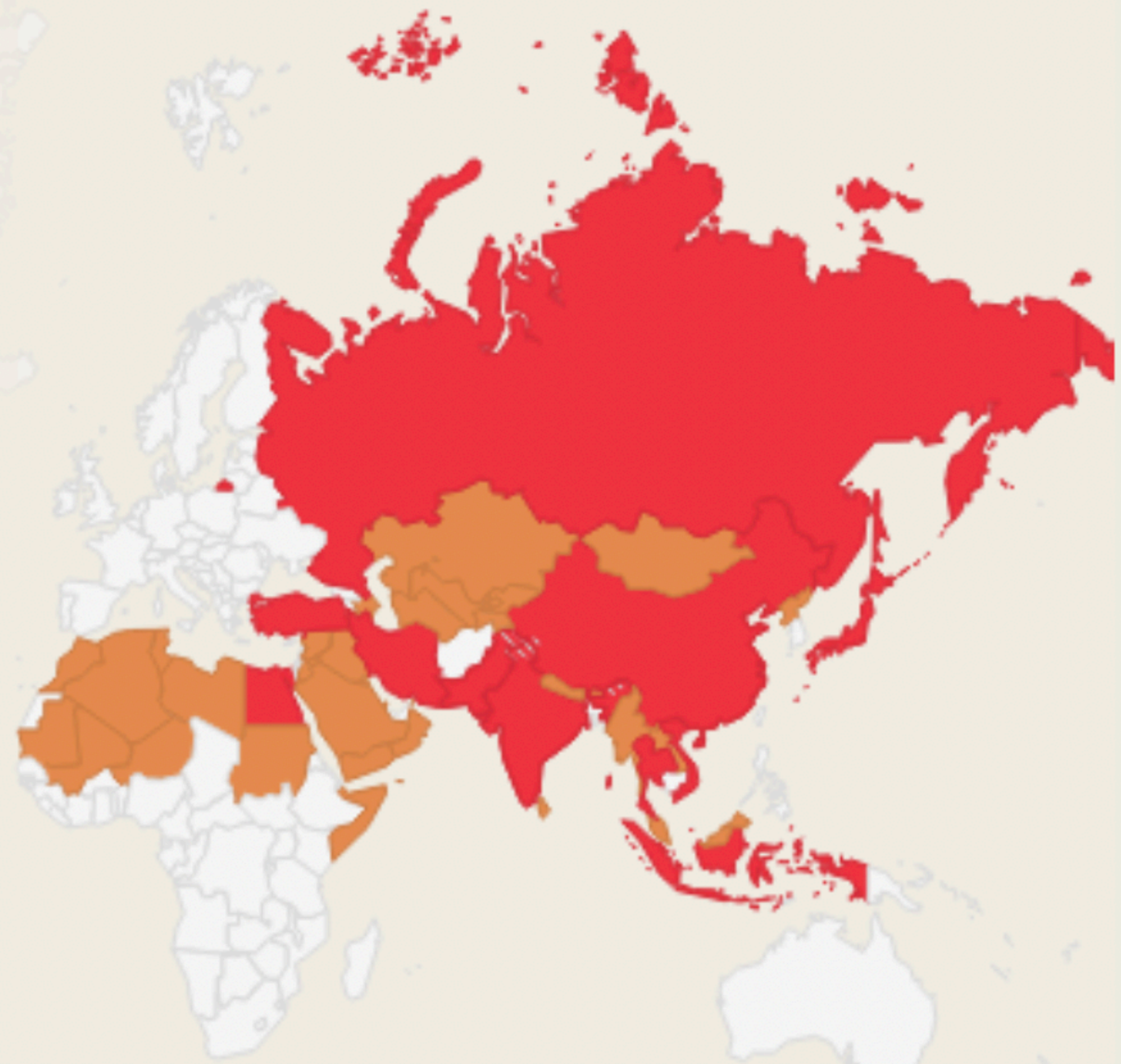
On The Ground, Follow-Up Coalition

Local missionaries and churches contact willing seekers quickly so as to begin the process of making disciples of Jesus who can in turn make disciples themselves.

One To Many

From one country and one account,
to many wanting to know Jesus.

- | | | |
|-------------------|-----------------|-----------------|
| Afghanistan | Kyrgyzstan | Russia |
| Algeria | Laos | Saudi Arabia |
| Azerbaijan | Libya | Somalia |
| Bahrain | Malaysia | Sri Lanka |
| Bangladesh | Maldives | Sudan |
| Bhutan | Mali | Syria |
| Brunei | Mauritania | Tajikistan |
| China | Mongolia | Thailand |
| Egypt | Morocco | Timor Leste |
| India | Myanmar | Tunisia |
| Indonesia | Nepal | Turkey |
| Iran | Niger | Turkmenistan |
| Iraq | North Korea | UAE |
| Japan | Oman | Uzbekistan |
| Jordan | Pakistan | Vietnam |
| Kazakhstan | Palestine | Yemen |
| Kuwait | Qatar | |



**Highest Number of Churches Needed Per 1,000
(adding in countries with fewest # of churches)**

Crowd-Sourcing - Partnership

+ Create New Contact | Filters | View Duplicates | Search Contacts | Search

Contacts Filters

Default Filters -

- All Contacts
- Favorite Contacts
- My Recently Viewed
- Personal 0
- Connected Contacts 0
- Coached by me 0
- My Follow-Up 0
 - Archived

Custom Filters +

+ Create custom filter

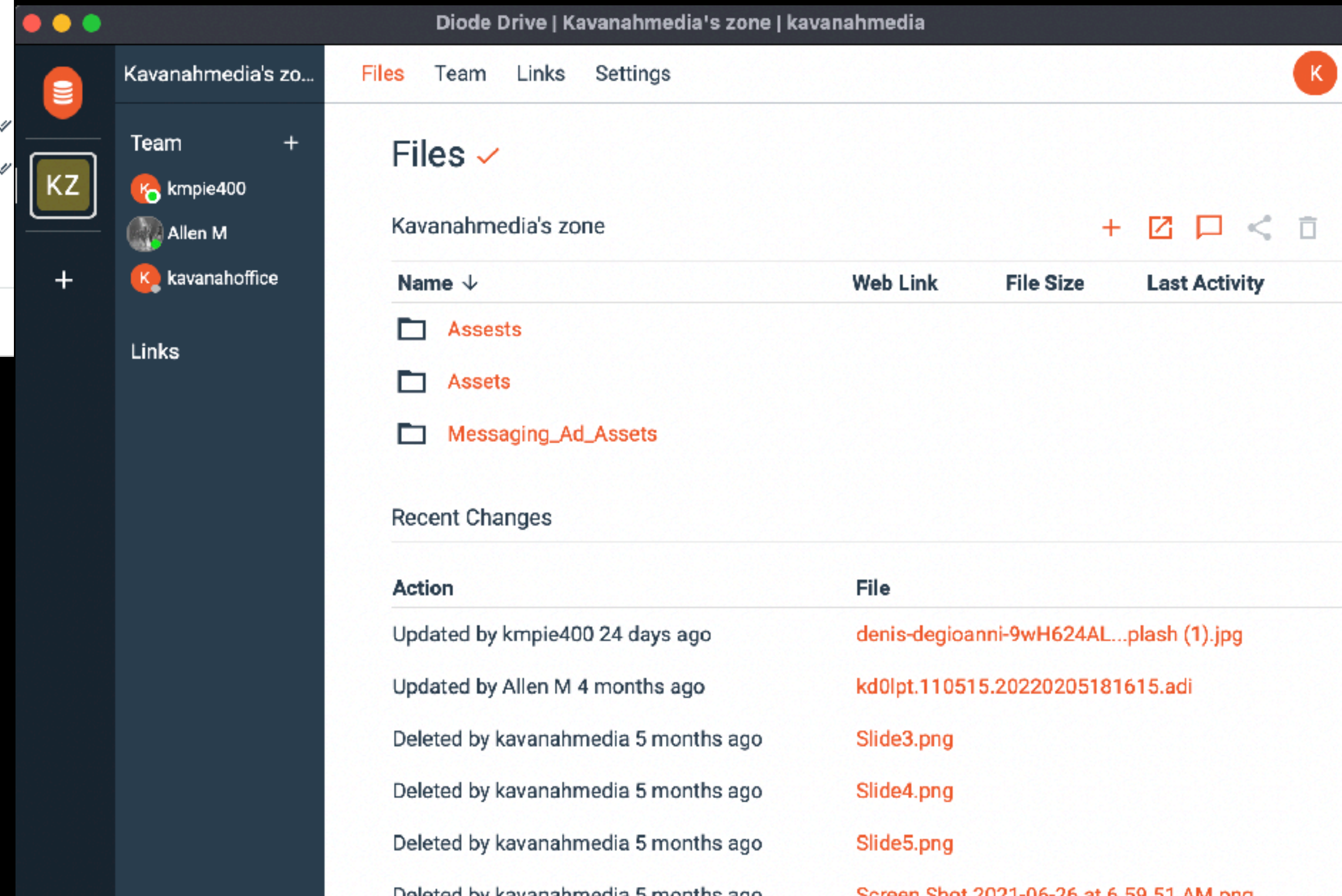
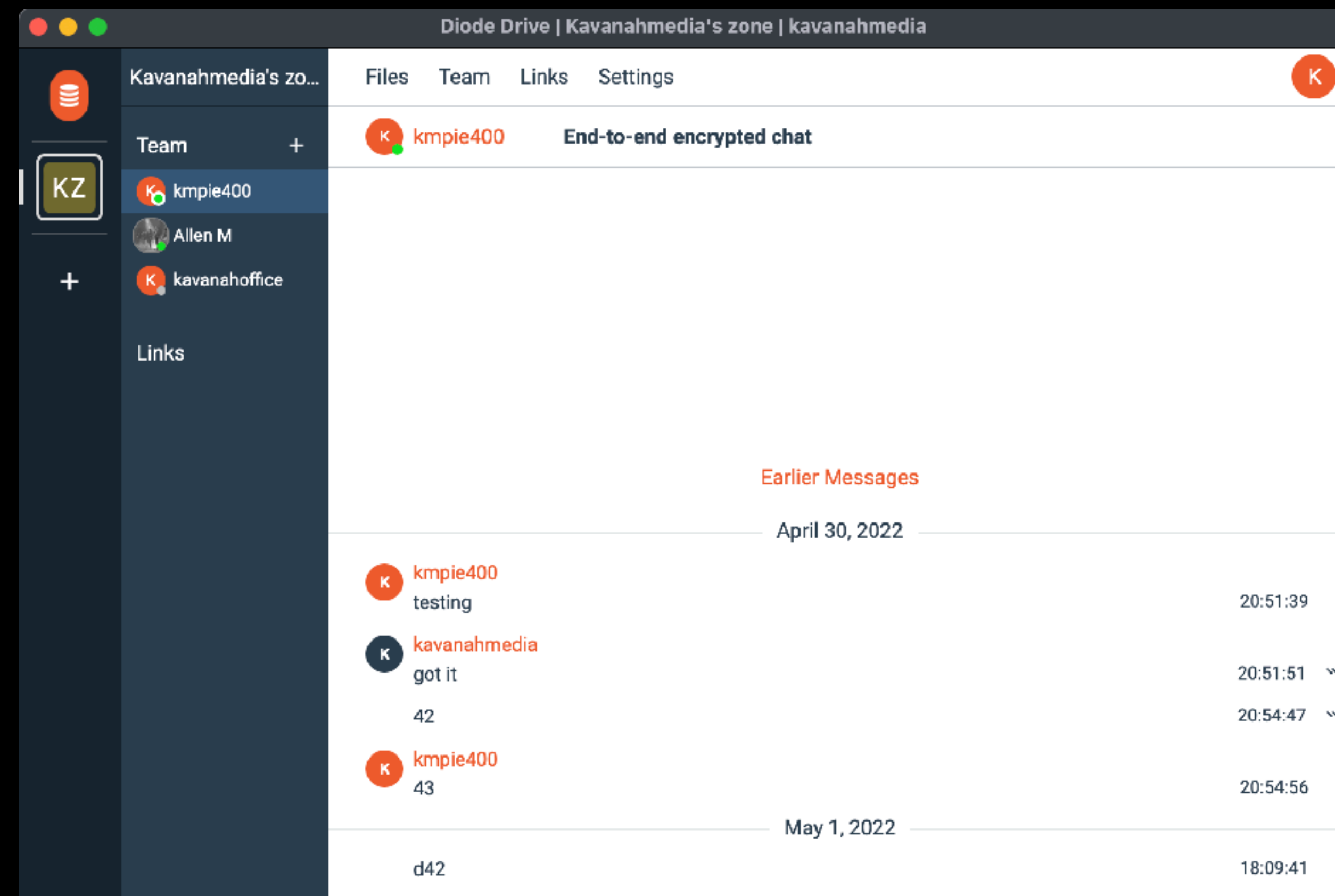
Contacts List

Showing 1 of 1 | Sort | Fields | Bulk Edit | Show Archived

All Contacts I can view | Sorting By: Creation Date

	Name	Contact Status	Seeker Path	Faith Milestones	Assigned To	Groups	Last Modified
1.	★ Jon Demo						May 10, 2022

End to End Encrypted Chat Secure File Storage Private Web Servers



diode.io

Next Steps

<https://nextstep.is/presenting-nextsteps>

PRESENTING

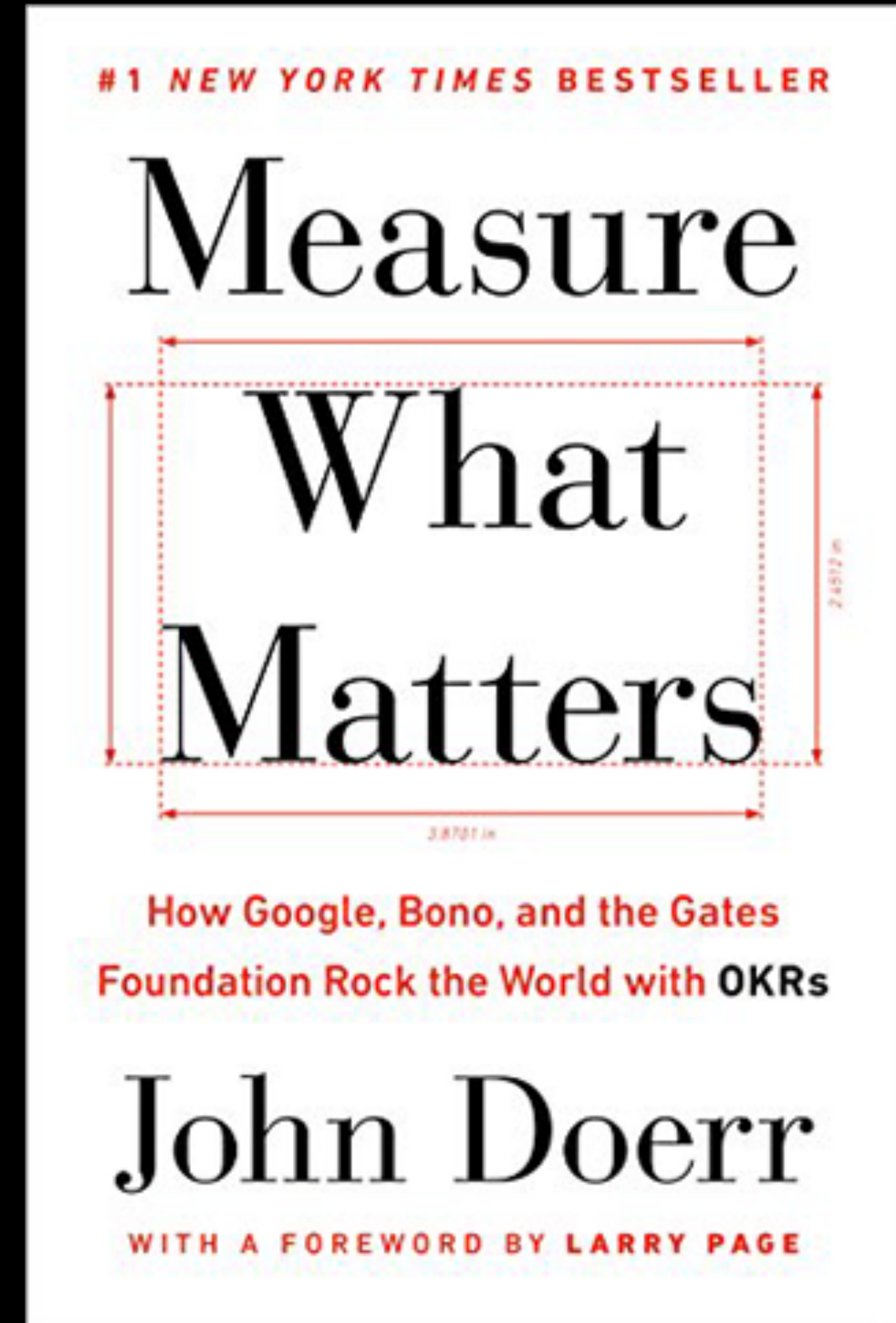
NextSteps

A new tool that makes publishing gospel journeys as easy as TikTok.

▶ **Experience it now**

Measure & Share

Data Driven Insights...
Not Trivia



FTT 2.0
MTM - Global Movement Metrics
Fundders

Narrative Fallacy

“The narrative fallacy addresses our limited ability to look at sequences of facts without weaving an explanation into them, or, equivalently, forcing a logical link, an arrow of relationship upon them. Explanations bind facts together. They make them all the more easily remembered; they help them make more sense. Where this propensity can go wrong is when it increases our impression of understanding.”

THINKING,
FAST AND SLOW



DANIEL

KAHNEMAN

Hope?

**We have Hope, because the
worst thing is not the last
thing**

**The word “Hope” is used 71
times in my English Bible,
but only 1 time before the
resurrection**



4000 Weeks



**What If We Had
52 Weeks Left?**



Jon Ralls' Digital Garden

Search page or heading..

Digital Garden

EMDC Talk

Welcome

EMDC Talk

[Slide] Looks back, look around, and look forward

1. Failures, Fads, and Functions
2. Problems Being Faced
3. Hope For the Future

Start by asking how many have been directly impacted by Covid by the loss of a loved one or close friend.

We have all had it tough. Konrad Adenauer observed, "We all live under the same sky, but we don't all have the same horizon."

Talk of simplicity and how the pandemic changed things. Early [church](#) what they didn't have.

[Slide] The pandemic has taught me:

-to rely on the Spirit and the Word more than on evangelistic programs and events.

-that we have many idols

Theologian William Stringfellow commented, "Idolatry is pervasive in every time and culture, no less now than yesterday, no less in Washington than Gomorrah....Indeed, it might be argued that contemporary Western man is more enslaved to idols than his supposedly less civilized counterpart precisely because he is, presumably, less ignorant about the world in which he lives, and because his favorite idols are the familiar realities of daily life—religion, work, money, status, sex, patriotism."

-that I can not do the work needed alone

INTERACTIVE GRAPH

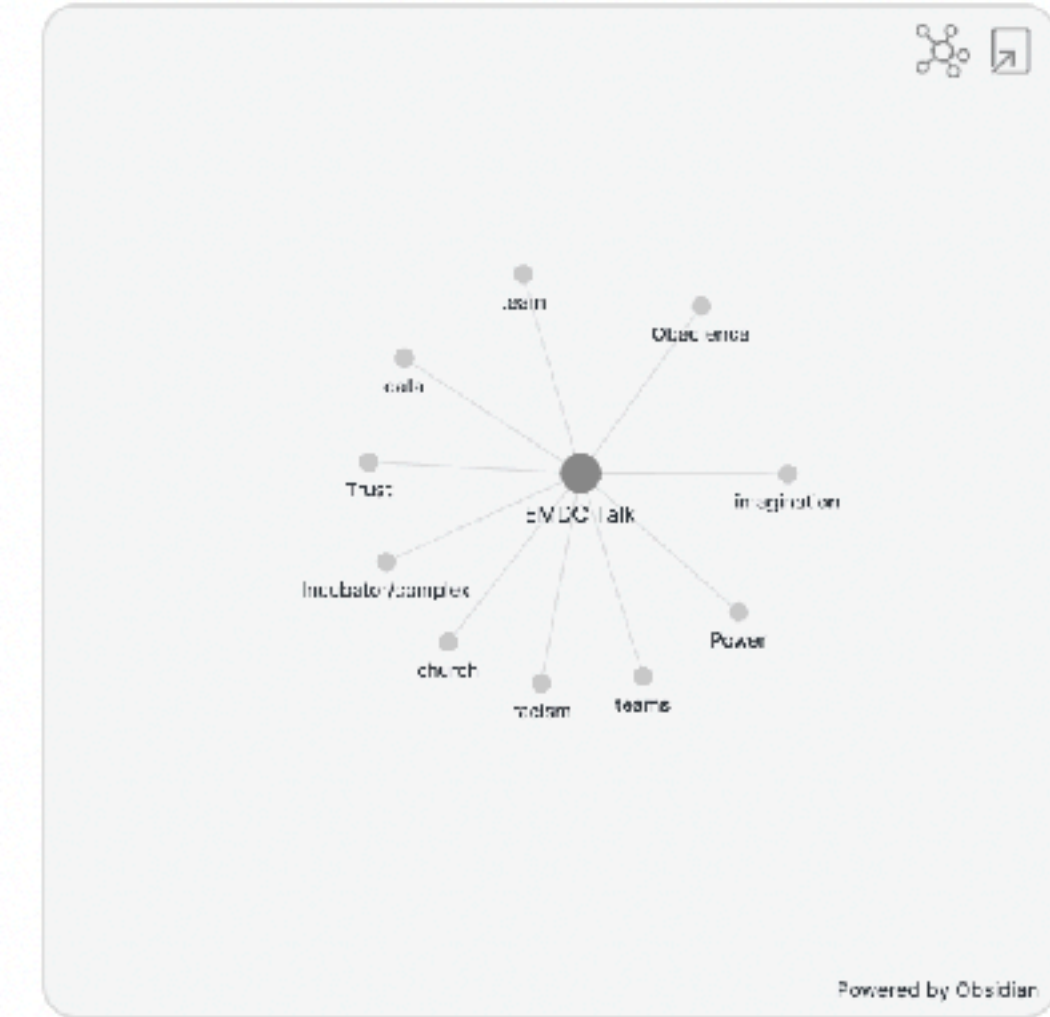


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EMDC Talk

We do not have this though because we so often tie our identity to what we do. Our livelihood is tied to the ability to raise funds which requires us to succeed and not fail, show success and not our problems.

Fades

Potential Problems In A World That Has Changed:

Transitional Questions:

It is getting harder, more expensive, and technical as we all move forward. How do we continue to see success? Simplify the work. How?

Final Call To Action

Publish.obsidian.md/jonralls/

kavanahmedia.com

Christian Media Marketing Podcast and YouTube Show